



UNITED STATES S AND EXCHANGE COMMISSION Washington, D.C. 20549

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/01 MM/DD/YY	_ AND ENDING		31/01 M/DD/YY
A. I	REGISTRANT IDENTIFICATIO	N		
NAME OF BROKER-DEALER:	Goelzer Investment Management,	lnc.	OFFICIAL	USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Box No.)		FIR	M ID. NO.
	111 Monument Circle, Suite 50	2		
	(No. and Street)			
Indianapolis	Indiana		2	46206
(City)	(State)		(Zip Code	e)
NAME AND TELEPHONE NUMBER OF PE		TO THIS REPORT	(317) 264 - (Area Code - Telepl	41.1
B. A	CCOUNTANT IDENTIFICATIO)N		· · · · · · · · · · · · · · · · · · ·
INDEPENDENT PUBLIC ACCOUNTANT V	whose opinion is contained in this Report	*		
	Kehlenbrink, Lawrence & Pauckne (Name - if individual, state last, first, middle name)	er	·	·····
6296 Rucker Road, Suite G	Indianapo	olis	Indiana	46220
(Address)	(City)		(State)	(Zip Code)
CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in United Sta	ates or any of its passessions.	F	PROCE	
	FOR OFFICIAL USE ONLY	1	THOMS	SON
			FINAN	CIAL

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

Ι,		and the same of th	Gregory W. Goelzer	, swear (or affirm) that, to the
best	of n	y knowledge and belief	the accompanying financial statement an	nd supporting schedules pertaining to the firm of
	- Marine Street Co.	and that	Goelzer Investment Management, Is	nc. , as of
	**************************************	December 31	, 20 01, are true and correct. I fur	rther swear (or affirm) that neither the company
nor	any p	artner, proprietor, princi	pal officer or director has any proprietary	interest in any account classified soley as that of
a cu	stom	er, except as follows:		
				•
	My7H: many:			
STA	TE (INDIANA	
		OF: MARION	SS:	
Bef	ore i	me the undersigned, A		
	Soi	County	, State of Indiana	Signature
per	sona	lly appeared GREGOR	YM. GOELZER-	D
and		cknowledged the ex	ecution of this	Title
inst	rum	ent this <u>25</u> day of	CEB . 2002.	
	nerson.	April Hells	Tis	
SEA		mission expires: 3	-16-08	
IVIY	con	IIIIISSIOII expires	77.00	
		rt ** contains (check all a	oplicable boxes):	
	4.,	Facing page.	***	
X	2.2	Statement of Financial C		
X	(c)	Statement of Income (Lo Statement of Cash Flows		
X	* *		Stockholders' Equity or Partners' or Sole Pro	onrietor's Canital
		•	Liabilities Subordinated to Claims of Credit	•
X		Computation of Net Capi		
X	(h)	Computation for Determ	ination of Reserve Requirements Pursuant to	o Rule 15c3-3.
X	(i)		he Possession or control Requirements Und	
X	(j)		ing appropriate explanation, of the Computa ination of Reserve Requirements Under Exh	ation of Net Capital Under Rule 15c3-1 and the nibit A of Rule 15c3-3.
X	(k)	A Reconciliation betwee solidation.	n the audited and unaudited Statements of F	inancial Condition with respect to methods of con-
X	(1)	An Oath or Affirmation.		
	1	A copy of the SIPC Supp	•	
X	(n)	A report describing any r	naterial inadequacies found to exist or found	d to have existed since the date of the previous audit

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Table of Contents

Independent Auditor's Report	
Consolidated Statements of Financial Condition	2
Consolidated Income Statements	3
Consolidated Statement of Changes in Shareholders' Equity	4
Consolidated Statements of Cash Flows	5
Notes to Financial Statements	6-13
Supplemental Schedules:	
Computation of Net Capital, Pursuant to Rule 15c3-1(f)	14-15
Computation for Determination of Reserve Requirements for Broker - Dealers under Rule 15c3-3	16-18
Information Relating to Possession or Control Requirements	19
Reconciliation of Computations to Determine Net Capital Under Rule 15c3-1 and Reserve Requirements Under Rule 15c3-3	20
Reconciliation Between Audited and Unaudited Statements of Financial Condition with Respect to Methods of Consolidation	21
Report on Material Inadequacies	22-23



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To the Board of Directors Goelzer Investment Management, Inc.

Independent Auditor's Report

We have audited the accompanying consolidated statements of financial condition of Goelzer Investment Management, Inc. and subsidiary as of December 31, 2001 and December 31, 2000, and the related consolidated statements of income, changes in shareholders' equity and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Goelzer Investment Management, Inc. and subsidiary as of December 31, 2001 and December 31, 2000, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules on pages 11 through 18 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Hehlenbrind, Lowrence + Pauchner

Consolidated Statements of Financial Condition

Assets	December 31, 2001	December 31, 2000
Cash and cash equivalents	\$ 131,093	\$ 28,871
Cash segregated under federal regulations	1,088	1,076
Cash deposits with clearing organizations and others	102,562	102,562
Receivable from brokers, dealers and clearing organizations	688,975	1,073,604
Receivable from customers	132,108	68,981
Receivable from shareholders	329,571	313,167
Other receivables	12,140	23,788
Securities owned at market value	,	,
Marketable	215,156	359,715
Nonmarketable	16,300	16,300
Furniture and equipment	25,238	45,299
Other assets	12,885	13,673
Total Assets	\$ 1,667,116	\$ 2,047,036
Liabilities and Shareholders' Equity		
Accounts payable	\$ 27,430	\$ 16,425
Accrued retirement plan expenses	131,942	50,244
Other liabilities	1,500	1,090
Total liabilities	160,872	67,759
Shareholders' Equity		
Common stock, no par value	127,619	127,619
Additional paid-in-capital	454,509	454,509
Retained earnings	924,116	1,397,149
Total shareholders' equity	1,506,244	1,979,277
Total Liabilities and		
Shareholders' Equity	\$ 1,667,116	\$ 2,047,036

The accompanying notes are an integral part of the financial statements.

Consolidated Income Statements

	For The Years Ended		
	December 31, 2001	December 31, 2000	
Revenues			
Investment advisory fees	\$ 2,756,005	\$ 2,898,049	
Commissions	656,015	748,099	
Business valuations	507,190	537,337	
Consulting fees	78,951	38,766	
Investment banking	179,162	254,500	
Net gains on firm securities trading accounts	35,514	81,160	
Interest	42,616	67,275	
Dividends	1,138	3,307	
Other	932	997	
Total revenues	4,257,523	4,629,490	
Operating Expenses			
Employee compensation and benefits	2,199,413	2,131,787	
Commissions and floor brokerage	290,546	283,556	
Communications	137,047	182,366	
Occupancy and equipment rental	196,686	205,042	
Promotional costs	135,146	237,374	
Interest expenses	2,126	2,790	
Other operating expenses	269,592	222,248	
Total operating expenses	3,230,556	3,265,163	
Net Income	\$ 1,026,967	\$ 1,364,327	

The accompanying notes are an integral part of the financial statements.

Consolidated Statement of Changes in Shareholders' Equity For the Year Ended December 31, 2001

		Common Stock]	dditional Paid-In- Capital	Retained Earnings
Balance, December 31, 1999	\$	45,126	\$	454,509	\$ 932,822
Net income				•	1,364,327
Shareholder distributions					(900,000)
Sale of additional shares of stock	·	82,493			
Balance, December 31, 2000		127,619		454,509	1,397,149
Net income					1,026,967
Shareholder distributions					 (1,500,000)
Balance, December 31, 2001	\$	127,619	\$	454,509	\$ 924,116

Consolidated Statements of Cash Flow

	For The Years Ended		
	December 31,	December 31,	
Operating Activities	2001	2000	
Net income	\$ 1,026,967	\$ 1,364,327	
Adjustments to reconcile net income to net			
cash provided by operating activities:			
Depreciation and amortization	37,712	37,127	
Changes in operating assets and liabilities			
Cash segregated under federal regulations	(12)	(20)	
Accounts receivable from customers	(63,127)	24,144	
Receivables, clearing organizations	384,629	(720,125)	
Net change in trading inventory	144,559	(10,100)	
Shareholder receivables	(16,404)	(19,775)	
Other receivables	11,648	(11,963)	
Other assets	(2,553)	(1,141)	
Accounts payable	11,005	(4,730)	
Accrued expenses	82,108	(1,413)	
Net Cash Provided by Operating Activities	1,616,532	656,331	
Investing Activities			
Purchase of furniture and equipment	(14,310)	(7,814)	
Net Cash Used in Investing Activities	(14,310)	(7,814)	
Financing Activities			
Shareholder distributions	(1,500,000)	(900,000)	
Issuance of company stock		82,493	
Net Cash Used in Financing Activities	(1,500,000)	(817,507)	
Increase (Decrease) in Cash and Cash Equivalents	102,222	(168,990)	
Cash and Cash Equivalents at Beginning of Year	28,871	197,861	
Cash and Cash Equivalents at End of Year	\$ 131,093	\$ 28,871	

The accompanying notes are an integral part of the financial statements.

Notes To Financial Statements December 31, 2001

Note 1 - Significant Accounting Policies

Description of Business

Goelzer Investment Management, Inc., is a registered broker and dealer. As a securities broker and dealer, the Company is engaged in various securities trading, brokerage, and investment management and advisory activities serving a diverse group of individuals. The trading and brokerage activities are provided through the Company's fully-disclosed correspondent relationship with Pershing & Co., a division of Donaldson, Lufkin & Jenrette Securities Corporation.

Principles of Consolidation

The consolidated financial statements include the accounts of Goelzer Investment Management, Inc. and its wholly owned subsidiary. All material intercompany accounts and transactions have been eliminated in consolidation.

Estimates and Assumptions

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

Revenue Recognition

Investment advisory income is recognized each quarter at the beginning of that quarter. Other revenues are recognized upon completion of the particular project.

Securities Owned

Marketable securities are valued at their quoted market value. Nonmarketable securities are valued at estimated fair value as determined by the Company's Chairman of the Board. The resulting differences between cost and market (or estimated fair value) are included in income.

Property and Equipment

Purchases of property and equipment are recorded at their cost. Depreciation of \$34,371 and \$33,786 for the years ended December 31, 2001 and 2000, respectively, has been computed using straight line and accelerated rates of depreciation.

Consolidated Statements of Cash Flows

Cash equivalents are defined as demand deposits held by banks. Cash segregated under federal securities regulation for the benefit of customers is not included as a cash equivalent item.

The Company did not pay any income taxes in 2001 or 2000. The Company paid \$2,126 and \$2,790 in interest costs in 2001 and 2000, respectively.

Notes To Financial Statements December 31, 2001

Note 1- Significant Accounting Policies (Continued)

Income Taxes

The Company, has elected under the Internal Revenue Code, to be taxed as a subchapter S Corporation. The shareholders will be taxed on corporate income rather than the Company. Therefore, no provision or liability for income taxes has been included in these financial statements.

Note 2 - Cash Segregated Under Federal Regulations

Cash of \$1,088 and \$1,076 in 2001 and 2000, respectively, has been segregated in a special reserve bank account for the benefit of customers under rule 15c3-3 of the Securities and Exchange Commission.

Note 3 - Receivable from Brokers, Dealers and Clearing Organizations

Amounts receivable from brokers, dealers and clearing organizations as of December 31, 2001 and 2000, were settlement balances due from the clearing organization of \$688,975 and \$1,073,604, respectively.

Note 4 - Receivable from Customers

Amounts receivable from customers were amounts due to the Company's subsidiary for valuation and consulting services.

Note 5 - Shareholders' Equity

Authorized shares of common stock for Class A Voting and for Class B Nonvoting are 5,000,000 shares of each. A summary of common shares outstanding follows:

Balance at January 1, 2000 Stock split Sales of stock	Class A 2,700 450,900 5,474	Class B 678 113,226
Balance at December 31, 2000	459,074	113,904
Balance at December 31, 2001	459,074	113,904

Notes To Financial Statements December 31, 2001

Note 6 - Securities Owned

Marketable securities owned consist of trading securities at quoted market values, which consist of the following:

	De	cember 31, 2001	Dec	cember 31, 2000
U. S. Government obligations, maturing within one to five years	\$	215,156	\$	275,765
Corporate stocks		-		25,188
Commercial paper				58,762
	<u>\$</u>	215,156	\$	359,715

The Company had the following cost and unrealized gains on marketable securities:

	2001		2000
Cost of securities	\$ 208,250	\$	344,787
Unrealized gains (losses)	6,906		14,928
	<u>\$ 215,156</u>	<u>\$</u>	359,715

Net unrealized firm investment securities gains and losses included in income are as follows:

	2001	2000
Unrealized gain (loss) on investment accounts	<u>\$ (1,875)</u>	<u>\$ 34,197</u>

Nonmarketable securities include common shares and stock warrants received in a private placement offering. Management estimates that market value approximates cost. Consequently no gain or loss has been recognized on these securities.

Note 7 - Property and Equipment

The following is a summary of property and equipment (at cost) less accumulated depreciation:

	December 31, December 2001 2000		
Copier/Fax equipment	\$ 15,645	\$ 15,645	
Office furniture	96,696	99,796	
Computer equipment	111,632	105,099	
Leasehold improvements	7,689	7,689	
Telephone equipment	<u> 19,476</u>	19,476	
	251,138	247,705	
Less: Accumulated depreciation	225,900	202,406	
Total	\$ 25,238	<u>\$ 45,299</u>	

Notes To Financial Statements December 31, 2001

Note 8 - Pension Plans

The Company sponsors a simplified employee pension plan that includes a voluntary salary reduction feature (SARSEP). All employees over age 21 receiving compensation of \$400 or more are eligible to participate in the plan. The Company can contribute up to 15% of participants' eligible wages into the plan. The total pension expenses for this SARSEP plan for the years ended December 31, 2001 and 2000 was \$91,191 and \$87,168, respectively.

The Company also sponsors an employee stock ownership plan (ESOP). Employees over age 21 completing six months of service or one thousand hours of service are eligible to participate in the plan. The Company is required to contribute 5% of eligible wages, but it has the option of contributing up to 15% of eligible wages. Eligible wages are defined as cash remuneration that is reportable on the participant's IRS Form W-2. The Company makes contributions to the plan that are used to buy as many shares of Company stock as possible. The total compensation cost for this ESOP plan for the years ended December 31, 2001 and 2000 was \$84,000 and \$82,600, respectively. The plan was able to purchase 5,474 shares of Company stock in 2000. The contribution for 2001 will be made in 2002. All distributions on Company stock held by the ESOP are recorded as a reduction of retained earnings. The Company is required to repurchase shares held by the ESOP if cash is needed for benefit payments.

Note 9 - Commitments and Contingent Liabilities

The Company is committed under operating leases for the rental of office space. Annual payments under this agreement are shown below:

For The Years Ended December	
2002	101,620
2003	<u> </u>
Total	\$ 101,620

Rental expenses for the above leases for 2001 and 2000 were \$131,676 and \$131,287, respectively.

Note 10 - Concentrations of Credit Risk

Accounts receivable from customers for consulting and valuation services amounted to \$132,108 and \$68,981, at December 31, 2001 and 2000, respectively.

The Company maintains cash balances at several banks. Accounts are insured by the Federal Deposit Insurance Corporation up to \$100,000. The Company also maintains balances in cash and money market accounts at the clearing organization which are not insured against loss.

Notes To Financial Statements December 31, 2001

Note 11 - Net Capital Requirements

The Company is required to maintain a minimum net capital by SEC Rule 15c3-1. Net capital required under the rule is the greater of \$250,000 or 6-2/3% of the aggregate indebtedness of the Company. On December 31, 2001, the Company had net capital of \$932,247, which was \$682,247 in excess of its required net capital of \$250,000. The percentage of aggregate indebtedness to net capital was 16.6%.

Notes To Financial Statements December 31, 2001

Note 12 - Subsidiary Financial Statements

Condensed financial reports for Goelzer Investment Management, Inc.'s wholly owned subsidiary, Goelzer & Co., Inc., are as follows:

Goelzer & Co., Inc.

Balance Sheets

Assets December 31, 2001		December 31, 2000	
Cash and cash equivalents Accounts receivable Marketable securities Furniture and equipment, net of depreciation Other assets	\$ 13,091 132,108 20,195 6,016 1,655	\$ 14,217 68,981 23,318 9,748 1,506	
Total Assets	\$ 173,065	\$ 117,770	
Liabilities and Shareholder's Equity Accounts payable - parent Other accounts payable	\$ 127,748 5,951	\$ 75,551 5,781	
Total liabilities	133,699	81,332	
Shareholder's Equity Common stock, no par value Retained earnings	625 38,741	625 35,813	
Total shareholder's equity	39,366	36,438	
Total Liabilities and Shareholder's Equity	\$ 173,065	\$ 117,770	

The accompanying notes are an integral part of the financial statements.

Notes To Financial Statements December 31, 2001

Note 12 - Subsidiary Financial Statements (Continued)

Condensed financial reports for Goelzer Investment Management, Inc.'s wholly owned subsidiary, Goelzer & Co., Inc., are as follows:

Goelzer & Co., Inc.

Statements of Income and Retained Earnings

	For the Years Ended			
December 31, 2001		ŕ		ember 31, 2000
Operating Revenues	\$ 7	704,280	\$	582,615
Operating expenses		701,352		727,061
Net Income (loss)	·	2,928		(144,446)
Retained earnings, beginning of period		35,813		180,259
Retained earnings, end of period	\$	38,741	\$	35,813

Notes To Financial Statements December 31, 2001

Note 12 - Subsidiary Financial Statements (Continued)

Condensed financial reports for Goelzer Investment Management, Inc.'s wholly owned subsidiary, Goelzer & Co., Inc., are as follows:

Goelzer & Co., Inc.

Statements of Cash Flows

	For The Years Ended			
	Dece	ember 31,	De	cember 31,
Operating Activities		2001	2000	
Net income (loss)	\$	2,928	\$	(144,446)
Adjustments to reconcile net income to net				
cash provided by operating activities:				
Depreciation		4,309		9,445
Changes in operating assets and liabilities:				
Accounts receivable		(63,127)		24,144
Other current assets		2,974		32,654
Accounts payable		52,367		46,454
Net Cash Used in Operating Activities		(549)		(31,749)
Investing Activities				
Additions to plant		(577)		(4,014)
Net Cash Used in Investing Activities		(577)		(4,014)
Decrease in Cash and Cash Equivalents		(1,126)		(35,763)
Cash and Cash Equivalents at Beginning of Year		14,217		49,980
Cash and Cash Equivalents at End of Year	\$	13,091	\$	14,217

The accompanying notes are an integral part of the financial statements.

Computation of Net Capital, Pursuant to Rule 15c3-1(f) December 31, 2001

Net Capital

Shareholders' equity Less subsidiary equity net of parent's investment		\$	1,506,244 (37,252)
Total capital and allowable subordinate liabilities		-	1,468,992
Total capital and anowable subordinate natifices			1,400,992
Less nonallowable assets:			
Furniture, equipment and leasehold improvements	19,222		
Nonmarketable securities	16,300		
Due from clearing (12b-1 fees)	13,763		
Other accounts receivable	457,319		
Prepaid expenses	4,826		
Investment in subsidiary	2,114		
Organizational costs	6,403		519,947
Net capital before haircuts on security positions			949,045
Haircuts on securities:			
U.S. government obligations	6,455		
Other	9,963		
Undue concentrations	380		16,798
Net capital		\$	932,247

Computation of Net Capital, Pursuant to Rule 15c3-1(f) December 31, 2001

Aggregate Indebtedness General accounts payable Accrued expenses and other liabilities	\$ 21,479 133,442
Total Aggregate Indebtedness	 154,921
Computation of Basic Net Capital Requirement	
Minimum net capital required (based on aggregate indebtedness)	 10,328
Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries	 250,000
Net capital requirement(greater of above two amounts)	250,000
Excess Net Capital	 682,247
Excess Net Capital At 1000% (Net Capital Less 10% Of Aggregate Indebtedness)	\$ 916,754
Percentage of Aggregate Indebtedness to Net Capital	16.6%

Computation for Determination of Reserve Requirements For Broker - Dealers Under Rule 15c3 - 3 December 31, 2001

Credit Balances

2. Monies borrowed collateralized by securities carried for the accounts of customers	1.	Free and other credit balances in customers' security accounts	\$
4. Customers' securities failed to receive 5. Credit balances in firm accounts which are attributable to principal sales to customers 6. Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days old 7. Market value of short security count differences over 30 calendar days old 8. Market value of short securities and credits in all suspense accounts over 30 calendar days 9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	2.	· · · · · · · · · · · · · · · · · · ·	
5. Credit balances in firm accounts which are attributable to principal sales to customers 6. Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days old 7. Market value of short security count differences over 30 calendar days old 8. Market value of short securities and credits in all suspense accounts over 30 calendar days 9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	3.	Monies payable against customers' securities loaned	
to principal sales to customers 6. Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days old 7. Market value of short security count differences over 30 calendar days old 8. Market value of short securities and credits in all suspense accounts over 30 calendar days 9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	4.	Customers' securities failed to receive	~~
similar distributions receivable outstanding over 30 calendar days old 7. Market value of short security count differences over 30 calendar days old 8. Market value of short securities and credits in all suspense accounts over 30 calendar days 9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	5.		
8. Market value of short securities and credits in all suspense accounts over 30 calendar days 9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	6.	similar distributions receivable outstanding over	
9. Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	7.		
of 40 calendar days and have not been confirmed to be in transfer during the 40 days 10. Other	8.		
	9.	of 40 calendar days and have not been confirmed to be in	
11. Total Credits \$	10.	Other	
	11.	Total Credits	\$

Computation for Determination of Reserve Requirements For Broker - Dealers Under Rule 15c3 - 3 (Continued) December 31, 2001

Debit Balances

12.	Debit balances in customers' cash and margin accounts and accounts doubtful of collection, net of deductions pursuant to Note E, Exhibit A, Rule 15c3-3	\$
13.	Securities borrowed to effectuate short sales by customers and securities borrowed to make delivery on customers' securities failed to deliver	
14.	Failed to deliver customers' securities not older than 30 calendar days	
15.	Margin required and on deposit with the Options Clearing Corporation for all option contracts written or purchased in customer accounts	
16.	Other	
17.	Aggregate debit items	\$
18.	Less 3% (for alternative method only)	
19.	Total 15c 3 - 3 Debits	\$

Computation for Determination of Reserve Requirements For Broker - Dealers Under Rule 15c3 - 3 (Continued) December 31, 2001

Reserve C	Computation		
20.	Excess of total debits over total credits	\$	
21.	Excess of total credits over total debits		
22.	If monthly computation, 105% of total credits over total debits		
23.	Amount held on deposit in "Reserve Bank Account(s)," including value of qualified securities at end of reporting period		1,088
24.	Amount of deposit (or withdrawal)		
25.	New amount in "Reserve Bank Account(s)" after deposit or withdrawal	<u>\$</u>	1,088
26.	Date of deposit		
Frequenc	y of Computation		
27.	Daily Weekly Monthly X		

Information Relating to the Possession or Control Requirements Under Rule 15c3-3 December 31, 2001

Based upon our examination as of December 31, 2001, we did not find the Respondent to be in violation of Rule 15c3-3 relating to the possession and control of fully paid securities carried for the accounts of customers.

Reconciliation of Computations to Determine Net Capital Under Rule 15c3-1 and Reserve Requirements Under Rule 15c3-3 December 31, 2001

Computation of Net Capital Under Rule 15c3-1

There were a few reconciling items between the December 31, 2001 unaudited Focus report and this report. The net effect was a decrease in net capital of \$114,045.

Net capital as reported on the unaudited Focus report of		
December 31, 2001	\$	1,046,292
Increase in nonallowable assets as a result of post Focus		
accrual adjustments		(14,025)
Decrease in ownership equity as a result of post Focus accrual		
adjustments		(90,766)
Increase in securities haircuts		(9,254)
Net Capital as Audited	<u>\$</u>	<u>932,247</u>

Computation of Reserve Requirements Under Rule 15c3-3

There was one reconciling item between the December 31, 2001, Focus report reserve determination and this report. Line 23, "Amount held on deposit in Reserve Bank Accounts," was reported as \$-0-, but should have shown \$1,088.

A Reconciliation Between the Audited and Unaudited Statements of Financial Condition with Respect to Methods of Consolidation December 31, 2001

The Company did not report consolidated amounts for the year end statement of financial condition. The net worth of the subsidiary is not included in net capital in the audited and unaudited calculations of net capital.



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Board of Directors Goelzer Investment Management, Inc.

In planning and performing our audit of the consolidated financial statements of Goelzer Investment Management, Inc. for the year ended December 31, 2001, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in the following:

- 1. Making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e)
- 2. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System
- 4. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practice and procedures are to provide management with reasonable, but not absolute, assurance that the assets for which the Company has

Board of Directors Goelzer Investment Management, Inc. Page Two

responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principals. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the NASD and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Kehlenbrink, Lawrence & Pauckner

Hehlenbrink, Lawrence + Pauchner

Indianapolis, IN January 18, 2002

Year Ended December 31, 2001

Financial Report